EXHIBIT 16

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Page 45 M. KILLINGSWORTH, D.Phil. certainly had major input into the decision. 2 Q. So let me just see if I can ask 3 4 that question again. 5 Is it your understanding that the group heads of each group made the decision as to who would be let go in their respective aroups? 8 MR. GOTTLIEB: Objection. It has 9 been asked and answered a couple of 10 11 times. It is also outside the scope of 12 his report. His report was about statistical analysis and you are going 13 far afield of that. 14 My understanding is that they 15 16 flagged the people who were going, within 17 their group, who were going to be terminated. 18 My understanding also is that they did not necessarily have the absolute final 19 20 word on the matter. Q. When you say they flagged people, 21 22 what do you mean? 23 A. Well --24 MR. GOTTLIEB: Objection. 25 -- they said, in effect,

Page 47 1 M. KILLINGSWORTH, D.Phil. 2 Bloom was saying to mean. That's all. And if I gave you the impression that I somehow was going beyond that, I'm sorry, because it wasn't my intention. 5 6 We could get Dr. Bloom's report 7 out and I can show you exactly what I'm talking about. That's the sum and substance of what I was talking about, and other than that I'm just answering questions based on my 10 interpretation of that language. That's all. 11 Q. So is your understanding of the 12 RIF process that Citigroup undertook, based 13 upon what you read in Dr. Bloom's report? 14 MR. GOTTLIEB: Objection. Can I 15 16 hear the question again? (Record read.) 17 18 MR. GOTTLIEB: I'm going to 19 object. Are you asking him his understanding as it was with regard to 20 21 the first report, or his understanding as he sits here today? I just want to 22 make sure we have a clear record. 23

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identified so-and-so as somebody who should be terminated, so-and-so is somebody who should be retained.

MR. GOTTLIEB: I need to take a short break.

MR. TURNBULL: Sure.

(Recess taken.)

9 BY MR. TURNBULL:

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Q. Dr. Killingsworth, with respect to 11 the individuals who were identified for 12 termination by the group heads, you said it is 13 your understanding that they were reviewed by 14 someone. Is that what your testimony was?

A. Well, my understanding I guess is 16 summarized very, very succinctly by what is in 17 Dr. Bloom's report. There is a line or two in 18 which he says something like, the group heads 19 made the decisions, or something like that. 20 We could get it out and read it.

And I took that to mean that they 22 were reviewed by the group heads. That's all. 23 I'm not trying to say -- I'm not trying to 24 describe a, quote-unquote, review process. I 25 just mean that that's what I took what Dr.

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Q. If they are different, you can

1 2 A. Well, clearly I hadn't seen Dr. Bloom's report at the time that I did the 4 first report. I didn't see it until after I sent the first report to plaintiffs' counsel to transmit to you. So I didn't have that language of Dr. Bloom's in my head, no. 7

Q. Let me ask you, then, when you prepared your report, did you have any understanding of the RIF process?

MR. GOTTLIEB: Objection.

A. My understanding was that some 13 employees were selected to be RIF'ed and were, and other people were not. That's it.

Q. Did you have any understanding of how the decisions were made?

A. No.

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25 tell me.

18 Q. If you were trying to determine if termination decisions were made in a way that 19 had a disparate impact on females, would you 20 want to understand how the decisions were 21 22 made?

MR. GOTTLIEB: Objection.

24 A. Well, number one, as I said 25 before, I'm not a lawyer and disparate impact

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BARTOLETTI -against- CITIGROUP Page 63 Page 61 1 M. KILLINGSWORTH, D.Phil. M. KILLINGSWORTH, D.Phil. 2 opinion about discrimination in the legal another, having one decisionmaker rather than sense, obviously. 3 another, had something do with your being Q. Let's put aside from a legal sense 4 4 RIFed. and let's use your understanding. 5 Q. Your conclusion, your output gives 5 only one result, either yes, there is a 6 Is it possible that the person or 6 7 persons who selected Amy Bartoletti for statistical disparity, or no there is not a 7 termination made that decision based on her 8 statistical disparity. Correct? 8 gender, but that the person who selected MR. GOTTLIEB: Referring to which 9 9 Nadine Mentor for termination did not make the 10 table? 10 decision based on gender? MR. TURNBULL: Table 2. 11 11 12 A. No, that isn't what it shows at 12 MR. GOTTLIEB: Objection, 13 that's --13 all. 14 A. Well, anything is possible, I Q. Let me see if I can break it down 14 a little bit and walk through it. 15 guess. 15 Who made the RIF decisions for Amy 16 Does your report and your analysis 16 17 Bartoletti, Nadine Mentor, Lisa Conley, Chia allow us to make those distinctions? 17 18 Sui and Brittany Sharpton? 18 A. Yes. And, in fact, let me give 19 you a simple example. MR. GOTTLIEB: Objection. Outside 19 Suppose that it is true that the the scope of the report. 20 20 people making the decisions about the 21 21 A. I can't name them. individual groups had different standards. Q. Do you understand that there were 22 22 23 One group terminated half the people within 23 different decisionmakers for each of them? 24 MR. GOTTLIEB: Objection. Outside 24 the group, while another decisionmaker 25 terminated only 10 percent of the people in the scope of the report. 25 Page 62 Page 64 M. KILLINGSWORTH, D.Phil. M. KILLINGSWORTH, D.Phil. 1 1 2 the group, et cetera, et cetera. If each of 2 A. Well, as I said, based on -- I take Dr. Bloom's language, different people 3 made different decisions about people in 4 fashion, then the sex coefficient that I 4 5 5

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Q. Is it possible that the decisionmaker who selected Amy Bartoletti for termination, discriminated with respect to gender, but that the person who selected 10 Nadine Mentor did not discriminate with 11 respect to gender?

MR. GOTTLIEB: Objection.

A. How are you defining discrimination? I'm not sure what you mean.

Q. Made the decision based on gender.

A. I'm still not sure what you mean.

Q. Well, you understand that 18 plaintiffs are alleging the decisions were made based on gender. Correct?

A. Yes, I do. And, in particular, that's, I think what I said on paragraph 2.

But you were asking a question and 23 I wasn't sure if you meant discrimination in 24 the legal sense, in the sense that economists 25 use the term or what. I can't offer an

those decisionmakers did that in a sex neutral report here in table 2 would be statistically zero.

> So, yeah, and likewise --Q. For each group?

MR. GOTTLIEB: Can you let him finish his answer.

MR. GOTTLIEB: Hold on. You need to let the witness finish his answers before you ask the next question or interrupt him.

A. Let's extend it a little bit, but what I said so far as far as all 16 of the 17 decisionmakers have different RIF rates within 18 their groups, but in every single case the RIF 19 rates don't differ by sex. I guess I had better add for people who are otherwise the same in terms of seniority and job title.

Then in that case my coefficient 24 here in table 2 is going to be statistically 25 zero.



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Now let's take it one step 3 further. Suppose that there is one bad apple, one guy or person in one group who makes the decisions for one group and does it in a 6 non-sex-neutral fashion and all the other

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- 7 people do so in a sex-neutral fashion. They
- 8 may have different RIF rates across groups,
- 9 but within each group they are all sex
- 10 neutral. Then in that case it is likely, we 11 would have to do some simulations to maybe be
- 12 more specific, but it is certainly not
- 13 unconceivable that, again, the coefficient

14 here would be statistically zero.

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So at any rate, the group 16 indicators, the group variables take full 17 account of presence in the group, and 18 simultaneously, take full account of the 19 difference in the decisionmakers concerning 20 those different groups.

Q. So then let me just pick up on 21 22 your example. How can we tell which, if any 23 of the groups, the 16 different groups in 24 public finance from your analysis, how can we tell which, if any, made decisions in a

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2 the actual magnitude of the effect. So I just don't know. 3

I mean, you would have to construct some experimental data I guess or something, simulate something like that. But I don't think you can say for sure. There aren't enough specifics to enable you to say anything for sure.

- Q. Do you know which, if any, groups from your analysis the data indicate that decisions were made in a sex-neutral fashion? MR. GOTTLIEB: Objection.
- A. The analysis doesn't tell you. It doesn't investigate that. I didn't 15 investigate that. I'm looking at the overall process taking account of group differences.
- Q. And so, Dr. Killingsworth, is it 19 correct to say that, for example, if there were 12 group heads who made decisions in a 20 sex neutral fashion but four group heads made 21 decisions in a non-sex-neutral fashion, that 22 those four decisionmakers could influence the 23 result as to your entire analysis?

MR. GOTTLIEB: Objection.

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sex-neutral fashion?

A. This doesn't address that question. This addresses what the overall impact is taking account of differences in group membership.

Q. So in your analysis we cannot tell whether a particular group head made decisions in a sex-neutral fashion?

MR. GOTTLIEB: Objection.

A. We can't speak with respect to a specific group.

We can, however, speak with 14 respect to the overall process taking account of differences in group RIF rates.

Q. And let me just explore that a little bit.

So is it possible that if one 19 group, if one group head made decisions in a 20 non-sex-neutral fashion, that that one group 21 head's decision-making could influence your 22 conclusion?

MR. GOTTLIEB: Objection.

A. Well, it is impossible to say by 25 how much. It is impossible to say empirically M. KILLINGSWORTH, D.Phil.

2 A. Well, the outcomes for any individual person, regardless of what group 3 they are in, whether they are in a group with a sex-neutral decisionmaker or a sex-biased decisionmaker, all of those outcomes are going to influence the result. Every single one. 7

Q. But your conclusion is that, as a whole, you conclude that decisions were not 10 made in a sex-neutral fashion. Correct? MR. GOTTLIEB: Objection.

A. As a whole, yes, taking account of differences by group for people of the same sex, by job title of the people for the same sex and by seniority.

Q. And I'm going to come to those control factors in a bit.

But my question is can you tell from your analysis, how many groups made decisions in a non-sex-neutral fashion?

MR. GOTTLIEB: Objection.

- 21 22 A. Well, I haven't attempted to study 23 that, no.
- 24 Q. Can we tell from your analysis 25 whether the decisions, the RIF decisions in



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Page 159 Page 157 M. KILLINGSWORTH, D.Phil. M. KILLINGSWORTH, D.Phil. 1 2 whether the decision to terminate Amy A. Well, it is not an analysis of any 2 Bartoletti was influenced by gender? individual group, correct. MR. GOTTLIEB: Objection. Q. And so can one determine from your 4 4 analysis whether the decisions made in a 5 A. I haven't studied that, no. particular group were gender-neutral or not? 6 Q. Do you have any opinion as to whether the decision to terminate Ms. Conley MR. GOTTLIEB: Objection. 7 7 was influenced by her gender? Well, I give the previous answer. 8 MR. GOTTLIEB: Objection. It is not an analysis of individual groups. 9 9 A. I haven't studied that specific 10 Q. So is the answer no, one could not 10 make that determination? 11 decision either, no. 11 MR. GOTTLIEB: Objection. 12 Q. Do you have any opinion as to 12 A. No. No, that's right. You can't whether the decision to terminate Ms. Mentor 13 13 14 make a determination about an individual group was influenced by her gender? 14 MR. GOTTLIEB: Objection. 15 because this is not an analysis of gender 15 A. I haven't analyzed that particular 16 differences in any particular individual 16 17 decision, either. 17 group. 18 Q. Do you have any opinion as to 18 Q. Could one determine from your 19 whether the decision to terminate Ms. Sharpton 19 analysis whether any particular decisionmaker was influenced by her gender? made decisions that were not gender-neutral? 20 MR. GOTTLIEB: Objection. 21 MR. GOTTLIEB: Objection. I don't 21 22 A. I haven't studied that decision, 22 think -- objection. 23 A. I would answer just the same way. 23 individual decision either. Q. So is the answer no? 24 Q. Do you have any opinion as to 24 whether the decision to terminate Ms. Sui was 25 25 The answer --Α. Page 160 Page 158 1 M. KILLINGSWORTH, D.Phil. 1 M. KILLINGSWORTH, D.Phil. MR. GOTTLIEB: Objection. influenced by her gender? 2 A. The answer is right, it is not an 3 MR. GOTTLIEB: Objection. 3 A. I haven't studied that individual analysis of individual decisionmakers or of 4 4 individual groups. 5 decision, either. 5 Q. Do you have any opinion as to the Q. As part of your expert analysis, 6 6 7 rationale for the termination decisions --7 do you reach any conclusions as to the decision, the specific decision to let Amy 8 MR. GOTTLIEB: Objection. Q. -- as to each of the five 9 Bartoletti go? 9 plaintiffs? A. No, I don't have an analysis of 10 10 11 that decision, about her individually. A. Say that again, I'm sorry. 11 Q. And do you make any conclusion Do you have any opinion regarding 12 12 13 with respect to that decision? the rationale for the selection of each of the MR. GOTTLIEB: Objection. five plaintiffs for termination? 14 14 A. Well, not explicitly. The fact MR. GOTTLIEB: Objection. 15 15 16 that she was terminated is in the data and if 16 A. I don't believe I have seen any written rationale for the actions taken with 17 she hadn't been terminated, the results would 17 respect to any one of those individuals, so I 18 have looked different. 18 haven't studied that. 19 I didn't try to rerun the study 19 So is the answer no, you don't 20 somehow classifying her as having been 20 Q. 21 retained, so I can't pull out the Amy 21 have? 22 Bartoletti effect, if that's what you mean. 22 A. I haven't studied it. If I Q. I apologize, maybe my question is 23 haven't studied it, I certainly don't have an 23

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opinion.

Do you have any opinion as to

24 not clear.

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MR. TURNBULL: Let me turn to,

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1 M. KILLINGSWORTH 2 what I'm calling the dama 3 I will have the court repor 4 Exhibit 5, your December 5 report. 6 (Killingsworth Exhil 7 December 17, 2012 r 8 identification, as of th 9 MR. TURNBULL: Dr. 10 I'm going to have marked 11 Killingsworth Exhibit 6, y 12 to the first report. 13 (Killingsworth Exh 14 addendum to Dr. Kill 15 first report marked for 16 identification, as of th 17 MR. TURNBULL: Ar 18 marking, I will have mark 19 7, your report in rebuttal 20 of Dr. Becker. 21 (Killingsworth's report 22 to Dr. Becker's report 23 dentification, as of th 25 Q. Dr. Killingsworth, ea	, D.Phil. Iges report, and ter mark as 717, 2012 bit 5, eport marked for is date.) Killingsworth, das our addendum ibit 6, ingsworth's or nis date.) nd while we are ked as Exhibit to the report ibit 7, Dr. in rebuttal t marked for nis date.)	bonuses, variable compensation, that sort of thing. And at least some of those, most of those are the documents we see here with these Bates numbers on them. So I said, in effect, give me information about the comparables and their pay and that's what I got. Q. Did you do anything to determine who the comparables were? A. No. I take that as given. Q. As given by whom? A. As given by counsel. They told me, I asked who are the so-called comparables, if there were. At some point I learned that there are so-called comparables and I asked who are they. So that's what I was told. Q. Do you know that the plaintiffs themselves identified comparables, who they considered to be their comparables? A. I think Dr. Becker's report has statements to that effect. That's what I recall. Q. Other than Dr. Becker's report, did you undertake anything to determine who
M. KILLINGSWORTH, looked at the list of documents consulted to prepare the expe December 17 which is the rep as Exhibit 5. And that list that was previously marked as Exh A. Yes. Q. So this list of docume Exhibit 3 is the list identified as documents that you consulted conomic loss report? A. Right. And that's Exh think. A. Yes. A. Yes. A. And for this report, w	s that you rt report dated ort that's marked you gave us hibit 3. onts on s the d to prepare your hibit 5 I 12	A. Well, other than Dr. Becker's report and hearing statements from plaintiffs' counsel. Those were, in fact, I got the information from plaintiff's counsel because I didn't see Dr. Becker's report until after I prepared mine. So I wasn't I didn't rely on Dr. Becker's report for any other comparables. I got it from plaintiff's counsel. Q. In your list of documents that you reviewed there are a few depositions that were reviewed. Are you aware of that? A. Yes. Q. Do you recall what depositions you

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17 who decided what documents you would review?

A. Well, I, just in general terms, I

20 comparables, so-called comparables. I was

21 informed that there were so-called comparables

23 instance there were, and there were, I guess I

25 containing information about pay of these, pay

24 would call them screen shots of information,

19 asked for information on the pay of

22 that isn't always the case. But in this

A. Well, I think they are the ones

Q. First, with respect to that, who

18 listed here on Exhibit 3, not the entire

19 deposition by the way. Just extracts.

reviewed extracts you said?

A. Yes.

Right.

Α.

Q. So first it looks like you

Q. Of three depositions?